

GEO Group Shop Monthly Data for FY ending March 31, 2018

Monthly Sales for Retail business and Number of stores for Fiscal Year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

■Net Sales**Entertainment Media type shop**

	04/2017	05/2017	06/2017	07/2017	08/2017	09/2017	1st Half
Total Sales of DMS	103.0%	92.3%	100.8%	135.2%	119.0%	108.4%	109.9%
Average Sales of Existing Stores	102.4%	91.8%	100.4%	134.6%	118.5%	108.3%	109.4%

	10/2017	11/2017	12/2017	01/2018	02/2018	03/2018	2nd Half	Total
Total Sales of DMS	113.4%	102.2%	116.1%				110.8%	110.2%
Average Sales of Existing Stores	113.2%	102.4%	115.9%				110.8%	109.9%

Reuse type shop

	04/2017	05/2017	06/2017	07/2017	08/2017	09/2017	1st Half
Total Sales of DMS	112.4%	106.0%	108.6%	107.8%	112.9%	112.4%	109.9%
Average Sales of Existing Stores	105.9%	99.6%	102.2%	102.0%	106.6%	107.2%	103.9%

	10/2017	11/2017	12/2017	01/2018	02/2018	03/2018	2nd Half	Total
Total Sales of DMS	106.1%	112.4%	114.0%				110.9%	110.3%
Average Sales of Existing Stores	101.5%	107.3%	108.9%				105.9%	104.7%

■Number of stores (DMS,Distributor,FC)

	04/2017	05/2017	06/2017	07/2017	08/2017	09/2017	1st Half change
month end DMS	1,583	1,584	1,591	1,591	1,588	1,585	6
Distributor	102	102	103	103	103	104	3
FC	125	125	129	131	130	132	7

	10/2017	11/2017	12/2017	01/2018	02/2018	03/2018	2nd Half change	Total
month end DMS	1,587	1,593	1,599				14	20
Distributor	104	107	109				5	8
FC	133	134	134				2	9

■New Open (December 2017)

<2nd Street>	<GEO>
Mooka	Umejima
Kawagoe-Crea mall	Nagoya-Osu
Iwaki-Onahama	Shizuoka-Tokyu-Square
	Chita (Renewal)
	Ōgawara (Renewal)
	Tenshoji (Renewal)

(Note) *Monthly sales in the table above are based on preliminary figures and subject to change going forward.

*Our existing stores are defined as the GEO group stores that have been conducting retail outlet operation for over 12 full months.

*The number of store at the end of the month is counted for each shop name.

*These figures above are not audited by an auditing company.