

GEO Group Shop Monthly Data for FY ending March 31, 2017

Monthly Sales for Retail business and Number of stores for Fiscal Year ending March 31, 2017 (from April 1, 2016 to March 31, 2017)

■Net Sales**Entertainment Media type shop**

	04/2016	05/2016	06/2016	07/2016	08/2016	09/2016	1st Half
Total Sales of DMS	97.9%	100.6%	94.2%	95.6%	89.4%	93.3%	95.0%
Average Sales of Existing Stores	99.0%	101.7%	95.0%	96.4%	89.9%	93.6%	95.8%

	10/2016	11/2016	12/2016	01/2017	02/2017	03/2017	2nd Half	Total
Total Sales of DMS	98.8%	104.4%	98.6%	94.9%	89.1%		97.3%	96.2%
Average Sales of Existing Stores	98.8%	104.2%	98.1%	94.3%	88.3%		96.9%	96.3%

Reuse type shop

	04/2016	05/2016	06/2016	07/2016	08/2016	09/2016	1st Half
Total Sales of DMS	117.9%	116.8%	121.2%	123.3%	112.7%	109.8%	116.7%
Average Sales of Existing Stores	100.9%	99.5%	103.5%	105.6%	97.0%	95.9%	100.3%

	10/2016	11/2016	12/2016	01/2017	02/2017	03/2017	2nd Half	Total
Total Sales of DMS	113.2%	107.2%	109.3%	108.6%	107.6%		109.2%	112.9%
Average Sales of Existing Stores	101.9%	97.9%	100.2%	99.2%	98.9%		99.6%	100.0%

■Number of stores (DMS,Distributor,FC)

	04/2016	05/2016	06/2016	07/2016	08/2016	09/2016	1st Half change
month end DMS	1,428	1,429	1,431	1,438	1,439	1,445	28
Distributor	93	93	94	96	98	99	5
FC	129	128	125	125	124	125	-1

	10/2016	11/2016	12/2016	01/2017	02/2017	03/2017	2nd Half change	Total
month end DMS	1,448	1,453	1,460	1,460	1,461		16	44
Distributor	102	104	105	103	102		3	8
FC	123	122	121	120	119		-6	-7

■New Open (February 2017)

<2nd Street>	<2nd Outdoor>
Esaka	Koshigaya-Yanaka

(Note) *Monthly sales in the table above are based on preliminary figures and subject to change going forward.

*Our existing stores are defined as the GEO group stores that have been conducting retail outlet operation for over 12 full months.

*Entertainment Media shop and Reuse shop in same location are counted together as a single store.

*These figures above are not audited by an auditing company.